



Energy Infrastructure Company Chooses Dynamics NAV and Office 365 on Purely Cloud

Country: United States

Industry: Oil and Gas

Client Profile

Denver, Colorado-based Caliber Midstream is an independent, growth-oriented energy infrastructure company that provides a full suite of midstream services to producers in the Bakken and Three Forks shale oil plays.

Business Situation

Caliber Midstream needed to provide up-to-date analysis and reports to give them the potential to identify problems before they occur.

Solution

The company chose Purely Cloud to host Microsoft Dynamics NAV to give its employees constant access to their enterprise resource planning (ERP).

Benefits to Caliber Midstream

- Avoid more than \$1 million in hardware costs
- Avoid more than \$600,000 in VMware licensing costs over five years
- Keep business applications available
- Deliver servers in hours versus days

Microsoft Office 365

The new Office provides anywhere access to your familiar Office applications—plus email, calendar, video conferencing, and your most current documents—on almost any device, from PCs to smartphones to tablets.

Business Needs & Solutions

Caliber Midstream wanted to expand its business capabilities with an enterprise resource planning system to reduce costs and modernize its workflow. With services from Purely Cloud, it has built a private cloud built on Hyper-V technology in Windows Server 2012 R2. Caliber Midstream will avoid more than \$600,000 in VMware licensing fees over five years, trim IT management costs, improve the availability of business applications, and speed server delivery.

Caliber Midstream is an independent, growth-oriented energy infrastructure company that provides a full suite of midstream services to producers in the Bakken and Three Forks shale oil plays. They are focused on developing innovative, cost-effective and efficient solutions developed synergistically, to handle a producer's molecules, not just their hydrocarbons. With this

"Purely Cloud has provided stellar service resulting in zero complaints and 100% uptime. They made moving to the cloud a simple, turnkey experience."

*Eric Guy, Controller
Caliber Midstream*

goal, they required an enterprise resource planning (ERP) system to accomplish this goal. **They chose SimCrest to implement Dynamics NAV and Purely Cloud to deploy it on their purpose-built infrastructure for private cloud environment.**

Caliber Midstream uses a range of Microsoft products including Office 365, Dynamics NAV, Windows Server 2012 R2, System Center 2012 R2 to help unify and increase productivity across the company. Employees take advantage of Exchange Online for comprehensive messaging and calendaring, and they use OneDrive for Business as a centralized source for online document storage. They tap into the greater Caliber Midstream Staffing knowledge base through Lync Online for presence, instant messaging, and conferencing capabilities.



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Dynamics NAV

Microsoft Dynamics NAV is global enterprise resource planning (ERP) software that helps more than 100,000 companies worldwide manage their accounting and finances, supply chain, and operations. Start with what you need now, and easily adapt as your business needs change. In the Microsoft cloud or on your servers—the choice is yours.

Microsoft Dynamics NAV delivers the flexibility and agility that growing companies need to support business today and to be prepared for the future. From financials and supply chain management, to manufacturing and operations, our quick-to-implement, easy-to-use global ERP solution has the power to support your growth ambition.

- Deploy in the cloud or on your servers—the choice is yours.
- Help to increase productivity and to simplify your business by connecting key functions within your organization.
- Manage your multi-location or multi-national growing business with global ERP features.

With Microsoft Dynamics NAV and Office 365, share the big picture across your organization by bringing your email, calendar, and files together with your data, reports, and business management software.

About Caliber Midstream

Caliber's services include crude oil and natural gas gathering, transportation, treating and processing; produced water transportation and disposal in Caliber operated injection wells; and freshwater sourcing and transportation by pipeline linked to various points of supply. Caliber's initial asset base is strategically located in McKenzie County, North Dakota — in the heart of the developing, economically-established Bakken and Three Forks shale oil plays. Caliber also has a growing presence in Williams County.

Caliber is led by a customer-focused and experienced management team with a unique and proven blend of technical, commercial, financial, land and regulatory experience. Funded in October 2012, the company is a joint venture supported by an initial total of \$180 million in equity capital contributions from First Reserve and Triangle Petroleum Corporation (NYSE MKT: TPLM). Caliber subsequently announced a \$200 million leverage-based credit facility on December 18, 2013, increasing its ability to fund its capital projects. Caliber is a long-term vision for both First Reserve's Energy Infrastructure Fund and Triangle who envision making additional capital contributions as Caliber continues to grow. With more than \$26 billion in aggregate capital raised over 30 years, First Reserve is the oldest and largest global private equity firm focused exclusively on energy. The firm's Energy Infrastructure Fund has a long-term focus. Caliber's affiliation with First Reserve provides a long-term and ongoing source of capital from a highly regarded and well established financial partner in addition to access to the firm's large industry network.